



**CORPORATE  
OFFICE**

**One Broadcast Center  
Plano IL 60545-2100**

*Representing:*

**WSPY FM 107.1  
WSPY AM 1480  
WSQR AM 1180**

**One Broadcast Center  
Plano IL 60545-2100**

630.552.100  
815.899.1000

**WCSJ FM 103.1  
WJDK FM 95.7  
WCSJ AM 1550**

**219 W. Washington St.  
Morris IL 60450  
815.941.1000**

**WSPY TV**

**One Broadcast Center  
Plano IL 60545-2100  
630.552.1000**

**NELSON  
PUBLISHING, INC.**

**One Broadcast Center  
Plano IL 60545-2100  
630.552.1000**

## Career Opportunities at Our Stations

Grundy County Broadcasters, Inc. is an Equal Opportunity Employer.

**Radio Marketing Consultant  
WCSJ / WJDK Radio  
Morris IL 60450**

**JOB DESCRIPTION SUMMARY:** Prospect, sell, and service advertising clients for WCSJ-WJDK

**DUTIES & RESPONSIBILITIES:**

Successful completion of specific training program and the ability to execute this training in the field

Retain, increase, and service our existing clients

Develop new business

Get results for our advertising clients

Perform to minimum standards of performance

Perform miscellaneous job related duties as assigned

Meet or exceed individual monthly revenue goals

**SKILLS:**

Excellent verbal and written communication skills

Direct sales skills

Results oriented

Creative and customer-focused

Self-starter with sense of urgency

Attention to detail

Honesty, ethics and integrity are of paramount importance

Able to handle multiple tasks with prompt follow-through to customers and management

Ability to work in a competitive team environment

*Interested applicants are invited to send a resumé to:*

**Joe Munsell  
Sales Manager  
Grundy County Broadcasters, Inc.  
219 W. Washington Street  
Morris IL 60450  
815-941-1000 x 124  
Fax: 815-941-9300  
wcsjcareers@nelsonmultimedia.net**

**Fax Lines:**

**CORPORATE: Plano 630.552.9300**

**NEWS and SPORTS: Plano • Aurora 630.552.9000 | Sycamore • De Kalb 630.552.9000 | Morris • Joliet 815.941.9000**